

### **Contracting Opportunities at EM**

**Waste Management 2023** 

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### Overview

- **\*** EM Mission
- End State Contracting Model
- **\*** Current Major Acquisitions
- **\*** Continuous Process Improvement
- **\*** Recent Major Contract Awards
- **\*** Other Major Procurement Initiatives
- Helpful Information and Websites



Workers demolish a section of the metal roof over the Ford Building at the Savannah River Site. At the height of the Cold War, the facility was used to test components used in five nuclear reactors at the site.

# A Vital and Important Mission

EM Mission: To complete the safe cleanup of the environmental legacy brought about from decades of nuclear weapons development and government-sponsored nuclear energy research. EM's first priority is to ensure the safety and health of the public and EM's workforce while continuing to protect the environment.







Over **5,000** facilities contaminated as a result of activities such as reactor operations and uranium enrichment (which produce fissile material for nuclear weapons)



Millions of cubic meters of soil and billions of gallons of groundwater contaminated by environmental releases of radioactive and hazardous materials

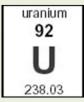


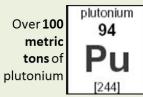
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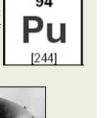
nuclear

warheads

thousands of











Over 90 million gallons of liquid waste produced as a by-product of the separation of plutonium and uranium from used nuclear fuel rods

### **Six Primary Mission Areas**

Special Nuclear
Materials & Spent
Nuclear Fuel

Radioactive Tank Waste

TRU & Solid Waste

**Facility D&D** 

Soil & Groundwater

**Site Services** 

# Risk-Based End State Contracting Model

### **IDIQ Contract Type**

- ESCM shifted to an IDIQ contracting approach that is more executable and cost effective to reduce environmental risk and financial liability to the maximum extent practicable
- Contract ordering period of 10 years, with Task Order performance up to 5 years beyond end of ordering period

### **Two-Step Process Flow**

- 1 Competitive Source Selection Process with Single Award IDIQ RFP for selection of best qualified, best value contractor
- 2 Post-award identification and negotiation of discrete scopes of work on a Task Order (TO) basis (Fixed-Price or Cost-Reimbursement with incentives)

# Key Tenets of Prior EM Successes

- Tenets of Rocky Flats, Fernald, Mound, and Oak Ridge
- Effective partnering
- Well-developed and defined scopes of work
- Clear agreement on assumptions, regulatory milestones, and end states
- Effective incentive structures

### **ESCM Formation and RFP Criteria**

### **Partnering**

#### **Pre-Award and Post-Award**

- EM partnered extensively with industry in the ESCM development
- EM considers and adjudicates all RFP comments provided by industry
- Industry input has been critical in assisting EM with developing and refining the ESCM
- Partnering with industry is also a critical post-award element

#### Volume II

### **Technical and Management Proposal**

- Key Personnel
- Past Performance
- Management Approach (Including Small Business Participation)

#### **Volume III**

### Cost and Fee/Profit Proposal

- Contract Transition Costs
- Key Personnel Costs
- Direct Labor Rates
- Fee/Profit Ceiling Rates

### **Basis for Award**

### **Best Value/Tradeoff Process**

• Best Value/Tradeoff decision where Technical Evaluation Criteria are significantly more important than the Evaluated Price

### **ESCM Benefits**

### **ESCM** represents a paradigm shift in EM contracting and achieves DOE objectives:

Timeliness: More efficient and effective procurement process for DOE and industry

Consistency:
Repeatable, predictable
RFP process reduces
cost of entry and
increases competition

Mindset: Reinvigorates nuclear waste cleanup completion mindset to reduce liability/risk

Partnering: Enhanced engagement for success on challenging remaining work

Flexibility: Greater agility for changes in priorities, funding, and technology development

Requirements
Definition: Allows for greater pricing reliability and equitable risk sharing

#### **Risk Reduction:**

Improved contract management; tasks for discrete scopes with risk-informed approach

**Support**: Supported by internal and external stakeholders

ESCM Program Plan (Oct 2020): Sets a clear preference for use of the ESCM on large dollar cleanup and closure contracts within EM. (<a href="https://www.emcbc.doe.gov/SEB/em\_escm/index.php">https://www.emcbc.doe.gov/SEB/em\_escm/index.php</a>)

### **ESCM – Current State of Play**

### **Implemented**

- Hanford Central Plateau
   Cleanup Contract
- Nevada Environmental Program Services
- Idaho Cleanup Project
- Savannah River Site Integrated Mission Completion Contract
- Oak Ridge Reservation Cleanup Contract
- Moab Remedial Action Contract

# Evaluation Process/ RFP Phase

- Hanford Integrated Tank
   Disposition Contract
- Portsmouth
   Decontamination and
   Decommissioning

#### **Future Planned**

Other cleanup and closure re-competes

## **Current Major Acquisitions**



#### **PPPO**

- Operations and Site Mission Support (formerly DUF6)
- Portsmouth D&D †



#### **EMCBC Field Sites**

- West Valley Phase 1B (ESCM candidate)
- ETEC Mission Completion \* (On Hold)
- EMCBC Field Site TAC Task Orders \*
  - EMCBC NY
  - Moab



#### **Hanford Site**

- Integrated Tank Disposition Contract †
- Occupational Medical Services \*



### **HQ & Corporate Initiatives**

- Elemental Mercury Long-Term Mgmt and Storage
- SB Nationwide DD&R \*
- EM HQ CTSS \*
- LLW/MLLW Disposal
- LB Nationwide DD&R Task Orders
  - LANL Ion Beam

<sup>†</sup> End State Acquisitions

<sup>\*</sup> Small Business Set Asides

## **Continuous Process Improvement**

**Virtual Collaboration** 

 No major pre-award impacts encountered with effective use of technology

**Enhanced Communication** 

 Quarterly Special Notices with Procurement Schedule Projections began March 14, 2020 (continuing today)

**Virtual Events** 

- Virtual pre-solicitation conference and one-onone sessions
- Virtual Oral Problem Scenarios and Oral Interviews
- Virtual Debriefings
- Virtual Site Tours

### **Key Takeaways:**

- →EM has learned that it is possible to conduct the pre-award process virtually
- → In some respects, the virtual process has increased the ability to reach all of industry
- → Lessons learned during the COVID period will pay dividends on future competitions

# Recent Major Contract Awards (Last 2 Years)

- ❖ February 2023 OREM Technical Support Services (small business) \$50M
- ❖ January 2023 SRS Security Services \$1B
- ❖ September 2022 EMCBC Site TAC (small business) \$120M
- **❖** July 2022 WIPP M&O \$3.0B
- ❖ June 2022 WIPP Transportation (small business) \$100M
- ❖ February 2022 Moab RAC (ESCM, small business) \$614M
- ❖ October 2021 SRS Integrated Mission Completion Contract (ESCM) \$21B
- ❖ October 2021 Oak Ridge Reservation Cleanup Contract (ESCM) \$8.3B
- ❖ September 2021 Portsmouth Infrastructure Support Services (small business) \$135M
- ❖ July 2021 LLNL Building 251 DD&R Task Order \$28M
- ❖ July 2021 Carlsbad Technical Assistance Contract (small business) \$100M
- ❖ June 2021 DOE/NNSA NR Knolls Site Environmental Remediation (small business) \$22M
- ❖ May 2021 Idaho Cleanup Project Contract (ESCM) \$6.4B
- ❖ April 2021 Advanced Manufacturing Collaborative (AMC) Facility (small business) \$50M
- ❖ March 2021 DOE/NNSA NR Kesselring Site Environmental Remediation (small business) \$22M

# **Other Major Procurement Initiatives**

- Nationwide Deactivation, Decommissioning & Removal (DD&R) Contracts
  - Awarded July 2020 to 9 Contract Holders: <a href="https://www.emcbc.doe.gov/About/PrimeContracts">https://www.emcbc.doe.gov/About/PrimeContracts</a>
  - 10-year ordering period with \$3B ordering ceiling
  - First Task Order award: July 2021 for DD&R of Building 251 at LLNL
    - Award to Aptim Federal Services, LLC for \$28M
  - Future DD&R requirements are under consideration, with LANL Ion Beam DD&R to be solicited next
- Procurement Equity
  - OMB Memo M-22-03, Advancing Equity in Federal Procurement: <a href="https://www.whitehouse.gov/wp-content/uploads/2021/12/M-22-03.pdf">https://www.whitehouse.gov/wp-content/uploads/2021/12/M-22-03.pdf</a>
    - Increased focus on Small Disadvantaged Business (SDB) goals
    - Increase spending for other socioeconomic small businesses/traditionally underserved businesses
    - Increase small business supplier base, including expanded outreach
  - Preference to set-aside for small business (including socioeconomic set-asides) wherever possible
    - If not, include substantive subcontracting requirements, including socioeconomic categories

# **Other Major Procurement Initiatives**

- Small Business Inclusion
  - Section H, Subcontracted Work
  - Section B, Small Business Subcontracting Fee Reduction Clause
  - Sections L/M, Small Business Participation
  - Teaming Subcontractors (Not subject to post-award subcontract consent)
  - Mentor-protégé agreements
  - Sections C/L/M, Improvements to work processes, procedures, and technologies throughout the contract/ordering period
    - > EM is interested in input from industry regarding ideas for further gains in small business inclusion at the prime and subcontract level

# There are many ways to do business with EM, including but not limited to:

# Prime Contracts

- Large and small business primes for a wide range of services
- ESCM for cleanup

### Subcontracts

- Teaming subcontractors
- Post-award subcontracts (large and small business, including socioeconomic)

# Other Opportunities

- Strategic sourcing, including SCMC and ICPT
- Mentor-Protégé
- IDIQs and BOAs
- GSA schedules

### **Increasing Small Business Participation**

#### Direct contracts to small businesses

- Use of set-aside and socio-economic programs
- Contracts to Indian country and ANCs

#### Subcontracting

- Mandated goals in our large business contracts
- Hold contractors accountable for performance
- Meaningful work

#### Mentor-Protégé program

- SBA program, but DOE has its own program
- Major RFPs require agreement(s)
- Focus on various socio-economic categories
- Mentors provide technical assistance, business development, planning, strategy, and guidance

### Strategic Sourcing (Supply Chain Management Center and Integrated Contractor Purchasing Team)

- Small business opportunities/credit
- Self-identify as a potential supplier
- Partner with prime contractors
- Metrics contribute toward category management achievement



### **Subcontracting Points of Contact**

### SUBCONTRACTING OPPORTUNITIES CONTACTS

#### CARLSBAD FIELD OFFICE

Salado Isolation Mining Contractors (WIPP M&O) Ryan Williamson (575) 234-7123 Ryan.williamson@wipp.ws

#### **IDAHO OPERATIONS OFFICE**

Idaho Environmental Coalition, LLC (Idaho Cleanup Project) Leasa Hetzer (208) 533-0955 Leasa.Hetzer@icp.doe.gov

#### OAK RIDGE OFFICE

United Cleanup Oak Ridge LLC (UCOR) Diana Osbourne (865) 574-3449 Diana.Osbourne@orcc.doe.gov

#### RICHLAND OPERATIONS OFFICE

Central Plateau Cleanup Company, LLC Kelsie Knight (509) 376-3261 CHPRCSB@rl.gov

Hanford Mission Integration Solutions, LLC Amy Justice (509) 376-4113 small business advocate@rl.gov

HPMC Occupational Medical Services Ousman Kinteh (509) 372-1281 ousman\_k\_kinteh@rl.gov

#### OFFICE OF RIVER PROTECTION

Bechtel National, Inc. (Waste Treatment Plant) Katie Valencia (509) 371-5998 wtpsba@bechtel.com

Washington River Protection Solutions, LLC (Hanford Tank Operation) Staci Downing (509) 376-0571 WRPSSmallBusiness@rl.gov

#### LOS ALAMOS

Newsport News Nuclear BWXT-Los Alamos, LLC Julie Baer (Small Business Coordinator)(505) 551-2363, Julie.baer@em-la.doe.gov

#### **WEST VALLEY**

CH2M Hill B&W West Valley, LLC Michelle Schweickert (716) 942-2910 michelle.schweickert@chbwv.com

### SUBCONTRACTING OPPORTUNITIES CONTACTS

#### SAVANNAH RIVER OPERATIONS OFFICE

Savannah River Nuclear Solutions, LLC (M&O) Sabrina Elam (803) 952-8025 sabrina.elam@srs.gov

Battelle Savannah River Alliance, LLC (Savannah River Nuclear Lab M&O) Miguel Ortiz (505) 819-7555 miguel.ortiz@srnl.doe.gov

Savannah River Mission Completion, LLC (Integrated Mission Completion Contract)
Ashley Hannah (803) 952-7305
Ashley hannah@srs.gov

#### Centerra-SRS

Liz Harris (803) 952-7630 Elizabeth.harris@srs.gov

#### PORTSMOUTH/PADUCAH PROJECT OFFICE

Fluor-BWXT Portsmouth, LLC (Portsmouth D&D)
Karen Davis (740) 897-3187
Karen.davis@ports.pppo.gov

Mid-America Conversion Services, LLC (DUF6 Conversion Services) Carol Ajirogi, Small Business Manager (859) 685-9267 Carol.ajirogi@duf6.pppo.gov

Kimberly Donaldson (Sr. Subcontract Administrator) (859) 404-8848 Kimberly.donaldson@duf6.pppo.gov

Four Rivers Nuclear Partnership, LLC (Paducah Deactivation and Remediation) Melissa Kickasola (270) 441-5486 Melissa.kickasola@pad.pppo.gov

# EM Small Business Program



Small

Small Disadvantaged Business

Women Owned Small Business (WOSB) Historically Under-Utilized Business Zones (HUBZone)

8(a) Small Business Development Program Service Disabled Veteran Owned Small Business (SDVOSB)

# RECOGNIZING THE BENEFITS OF MAXIMIZING SMALL BUSINESS CONTRACT AWARDS

The mission of the DOE Office of Environmental Management (EM) is to complete the safe cleanup of the environmental legacy brought about from five decades of nuclear weapons development and government-sponsored nuclear energy research.

# **Upcoming Engagement Opportunities**

- >Upcoming engagement opportunities:
  - 1:1 meetings this week at WMS 2023
  - Reverse Industry Day to be held May 2023 (facilitated by Professional Services Council for EM)
  - Participation at OSDBU Small Business Conference in July 2023
  - Initial planning for follow-on Small Business Thursday event at ETEBA in October 2023
    - Including matchmaking sessions between EM prime contractors and small businesses
    - Participation during 2022 from SRNS, BSRA, UCOR, N3B, and IEC, along with EM, OSDBU, and SCMC

### **Helpful Websites**

- DOE Small Business First Policy: <a href="https://www.directives.doe.gov/directives-documents/500-series/0547.1-APolicy-a">https://www.directives.doe.gov/directives-documents/500-series/0547.1-APolicy-a</a>
- ❖ DOE OSDBU: <a href="https://www.energy.gov/osdbu/office-small-and-disadvantaged-business-utilization">https://www.energy.gov/osdbu/office-small-and-disadvantaged-business-utilization</a>
- DOE Acquisition Forecast: <a href="https://www.energy.gov/osdbu/small-business-toolbox/acquisition-forecast">https://www.energy.gov/osdbu/small-business-toolbox/acquisition-forecast</a>
- DOE Mentor-Protégé Program: <a href="https://www.energy.gov/osdbu/programs/mentor-prot-g-program">https://www.energy.gov/osdbu/programs/mentor-prot-g-program</a>
- Listing of EM Major Contracts: <a href="https://www.energy.gov/em/downloads/major-contracts-summary">https://www.energy.gov/em/downloads/major-contracts-summary</a>
- EMCBC Major Procurements Website:
  <a href="https://www.emcbc.doe.gov/About/CurrentAcquisitionWebsites">https://www.emcbc.doe.gov/About/CurrentAcquisitionWebsites</a>
- EMCBC Prime Contracts: <a href="https://www.emcbc.doe.gov/About/PrimeContracts">https://www.emcbc.doe.gov/About/PrimeContracts</a>
- \* EM Public Website: <a href="https://www.energy.gov/em/office-environmental-management">https://www.energy.gov/em/office-environmental-management</a>